



New Welker Team Leaders

Welker's owner, Dale Van Wulfen, has stepped down from President & CEO after 47 years. He remains active with the company as Chairman & CFO. Leading the way in 2020 is the executive team of Wendell Browning as President, Scot Bigelow as Sales & Marketing Manager, Ken Hagan as Engineering Manager and Robert Gilkes as new Plant Manager.

Arriving in November of 2019, Gilkes brings a mechanical engineering degree plus 25 years of manufacturing operations and management experience. He has a successful track record of continuous improvements in quality, on-time delivery and cost reduction initiatives. We look forward to his leadership in strengthening Welker's operational performance.

Sales Spotlight: Single Source Equipment



Welker is now represented in Northern California and Northern Nevada by Single Source Equipment. Brian Scappaticci, President, is a plastics and manufacturing professional with more than 35 years experience in sales, service and support. Contact his office in Oakland, CA at (510) 644-9775.

Upcoming Events

IMTS 2020: Welker will be in Chicago September 14-19, exhibiting at the International Manufacturing Technology Show, Americas' Largest Manufacturing Show.
Booth #121164 is located in the East Building, Level 2.





New Product: Z Switch

Welker is pleased to announce the Z World Switch, an economical option now available on many standard products. The Z switch is an inductive sensor for use in harsh environments, such as direct- and alternating-field welding systems. Chicklet-style sensors mount internally and offer a choice of extend or retract positioning. M12 4-pin DC connector, PNP (NO). For more info visit <http://www.welkerproducts.com/switches.php>



New Manufacturer Reps

Welker welcomes new reps to the Sales team: Clamping Technology in South Africa, and Left Coast Tool & Supply in Southern California. Clamping Technology has offices located in Gauteng and the Eastern Cape. For contact info visit www.clampingtechnology.co.za Left Coast Tool & Supply is located in Costa Mesa, CA. Larry Mikita can be reached at (949) 887-0153.



Trade Show Update

IMTS has been cancelled for 2020 due to COVID-19.

Welker will be exhibiting in 2021 at Automate and Fabtech. Automate is returning to Michigan, held in Detroit, May 17-20. Fabtech will be in Chicago, September 13-16. Stay tuned for show updates and booth locations.





In this Issue:

New Pass-Thru Ground Block & Manual Bull Pin Option

Sales Spotlight: New Manufacturer Reps

Product Assistance

New Pass-Thru Ground Block

The S03013 is a compact, spring actuated ground block that can be mounted directly to tooling. Pass-thru design moves cable away from contact face. Center rod is electrically insulated from mounting block. Improves weld quality by providing consistent ground. Choice of four Class 2 copper swivel head styles. More info visit <https://www.welkerproducts.com/groundblock.php>



New Bull Pin Option

A manual hand wheel option is now available for the HP5 Bull Pin. Anti-rotate rotate design is ideal for manual & prototype builds and CMM rooms. An ACME lead screw is used in place of standard pneumatic or hydraulic cylinder. Get the latest HP5 catalog here <https://www.welkerproducts.com/shotpins.php>



New Reps in Northeast US and Italy

Welker welcomes new manufacturer reps to the Sales Team!

The northeast US is now represented by L.A. Berwanger & Co, covering: CT, DE, MA, ME, NH, NJ, Downstate NY, East PA, RI, and VT. Chris and Louis Berwanger can be reached at their office (866) 373-0844 and online <http://www.laberwanger.com>

Renzo Pizzonia of IBD s.r.l. is representing Welker in Italy's industrial automation markets. For contact info visit <https://www.ibdweb.it>



Need help with Welker products?

Our Sales & Service team will gladly arrange a Zoom meeting for training or maintenance assistance.

Contact Welker for help (800) 229-0890

